Department of Finance
Fiscal Year 2018
Financial Status Report
As of March 31, 2018

# Summary 

The following spreadsheet shows the revenue and expenditures by month for the General Funds as of March 31, 2018. The total revenues forecasted in the October five year forecast were $\$ 729,601,873$ and expenditures were $\$ 745,760,191$. The adopted budget approved by the Board in October was $\$ 749,399,999$ plus carryover encumbrances of $\$ 20,340,770$ for a total appropriation of $\$ 769,740,769$.


# CLEVELAND METROPOLI TAN SCHOOL DISTRICT <br> MONTHLY FINANCIAL STATUS REPORT 

## Revenue Summary

The Cleveland Metropolitan School District is forecasting \$729,601,873 in revenue within the General Fund for the 2018 fiscal year as shown on Figure 1. As of March 31, 2018 the District has received revenue in the amount of $\$ 598,761,337$. The District will need to collect another $\$ 130,840,536$ to reach its target.

Figure 1: Forecasted Revenues and Actual Revenues

|  | FY' 18 October Forecast |  | FY '18 Actual |  | Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |
| Real Property Tax | \$ | 185,321,705 | \$ | 211,568,578 | (a) | 26,246,872.87 |
| State Foundation |  | 457,405,351 | \$ | 342,915,342 | (b) | $(114,490,009)$ |
| Property Tax |  |  |  |  |  |  |
| Homestead \& |  |  |  |  |  |  |
| Rollbacks |  | 28,911,471 | \$ | 7,778,396 |  | $(21,133,075)$ |
| CAT Tax |  | 115,990 | \$ | - |  | $(115,990)$ |
| Interest |  | 1,000,000 | \$ | 1,850,812 |  | 850,812 |
| Medicaid |  | 5,530,612 | \$ | 950,482 |  | $(4,580,130)$ |
| CEAP |  | 9,468,700 | \$ | 5,869,916 |  | $(3,598,784)$ |
| Advances-In |  | 4,557,000 | \$ | 5,111,000 |  | 554,000 |
| Casino Receipts |  | 1,918,554 | \$ | 1,924,556 |  | 6,002 |
| Other Revenues |  | 35,372,490 | \$ | 20,792,254 |  | $(14,580,236)$ |
| Total Revenues |  | 729,601,873 |  | 598,761,337 |  | (130,840,536.13) |

Notes
(a) The District received $\$ 212,991,820$ in general property taxes in FY17 and is forecasting $\$ 185,321,705$ in FY18. Through March 31, 2018 the District has received $\$ 211,568,578$ in general property taxes.
(b) The District will receive state funding in FY18 based on HB 49.

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Figure $\mathbf{2}$ below compares revenue sources to the prior two years as of March. The three years of data will be beneficial for trend analysis performed throughout the year.

Figure 2: Revenue by Category

*Data labels represent figures for current FY*

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## Expenditure Summary

The fiscal year 2018 adopted General Fund budget for the District is \$749,399,999. This budget, coupled with carryover encumbrances of $\$ 20,340,770$, resulted in a $\$ 769,740,769$ appropriation for $F Y$ 2018. The following information is a financial update of the status of this appropriation through March 31, 2018.

Through March 31, 2018 the District has expended $\$ 587,865,508$ which reflects 76.00\% of the District's total appropriation (see Exhibit A). The District also has outstanding encumbrances of $\$ 21,210,021$. A statistical spending range for the District is based on two analyses: first, time elapsed is nine months, or $\mathbf{7 5 . 0 0 \%}$, of the fiscal year. Secondly, 20 of the 26 , or $76.92 \%$, of the total pay periods have passed. Figure 3 illustrates these points.

Figure 3: Expenditure Level Through March


Overall, the District's expenditure level through March is trending slightly above target based on the above analysis. As an examination of the categories of expenditures is performed, cyclical variances are noted between categories which related specifically to school opening activities.

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Figure 4 compares the various expenditure categories to the expected level and to the prior two years. Figure 5 provides the year to date expenditure level by category for the current year as well as the prior two. The three years of data will be beneficial for trend analysis performed throughout the year. Further discussion of these two figures is included on the following page.

Figure 4: \% Spend to Budget for YTD Expenditures


Target percent of $75.00 \%$ is based on the \# of months completed in the current year.
Figure 5: Expenditure by Category

*Data labels represent figures for current FY*

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As Figures 4 and 5 illustrate, overall salaries and fringe benefits are slightly higher than prior years. Salaries are slightly higher than prior years and we expect this trend to continue as we have budgeted to end the year slightly higher than last year due to an increase in total positions. Salaries averaged $\mathbf{\$ 1 4 . 1}$ million in March which is equal to the $\mathbf{\$ 1 4 . 1}$ million average in February. Fringe benefits are slightly higher than last year for this time of year. Health care costs are forecasted to increase 11.03\% in FY 18 from FY 17.

The current year Purchased Services and Materials categories indicate a 80\% encumbrance/ expenditure level for this month. This is consistant with prior years and the cyclical nature of school operations.

The Capital encumbrance/ expenditure level, whose budget comprises only . $\mathbf{6 \%}$ of the total General Fund budget, indicates a 64\% encumbrance/ expenditure level for this month. It should be noted that the vast majority of on-going construction projects are accounted for in other funds and therefore not reflected in the encumbrances/ expenditures above.

Finally, the debt service and other objects category of encumbrance/ expenditures, which mainly reflects the payment of principal and interest for the energy conservation notes and QZAB notes, treasurer and auditor fees, and the transfer of monies to other District funds (as required by State regulations), is as expected as of March 31, 2018. Debt payments occur in July and April while the transfer of monies to other District funds will occur in J une.

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Cash Balances
The cash balance as of March 31, 2018 is $\$ 153,519,327$. The unencumbered balance as of March 31, 2018 is $\$ 132,309,306$. See below for details.

|  | FY '18 |
| :--- | ---: | ---: |
| Beginning Cash Balance | $\$ 119,752,599$ |
| Total Revenues | $600,851,369$ |
| Total Expenses | $587,865,508$ |
| Revenue over Expenses | $12,985,861$ |
| Total Payables | $20,780,867$ |
| Ending Cash Balance | $153,519,327$ |
| Encumbrances/Reserves | $21,210,021$ |
| Unencumbered Balance | $\$ 132,309,306$ |

Figure 6: Cash Balances Last 3 Years


First Day of Month: 03/01/2018
Last Day of Month: 03/31/2018
Company: Cleveland Metropolitan School District

| Accounting Date for Operational Transaction | Supplier | Supplier Contract | Total Contract Amount |
| :---: | :---: | :---: | :---: |
| 03/05/2018 | Psi Affiliates, Inc. | CON-10008566: Psychological Services @ Various Nonpublic School | 26,520.36 |
| 03/06/2018 | Peter Bandi Inc. The Ohio Connection | CON-10008625: VARIOUS ATHLETIC TRIPS | 32,130.00 |
| 03/06/2018 | Great Day! Tours Aka Cuyahoga Marketing Service, Inc. | CON-10008628: VARIOUS ATHLETIC TRIPS | 49,862.00 |
| 03/07/2018 | Supplyworks | CON-10008657: Supplies | 30,000.00 |
| 03/08/2018 | Building Blocks Education | CON-10008692: K-8 Redesign Program, PD and Workshop - K-8 Redesign | 47,000.00 |
| 03/09/2018 | Agm Energy Services, LLC | CON-10008697: Campus Intl HS - System Integration | 27,617.90 |
| 03/19/2018 | Create Inc. | CON-10008845: C.A.L.M. Program | 28,900.00 |
| 03/19/2018 | Smartsheet Inc. | CON-10008853: Smart Sheet Upgrade | 27,375.00 |
| 03/20/2018 | Mcmahon Masonry Restoration Ltd. | CON-10008878: Emergency- canopy collapse | 27,838.27 |
| 03/20/2018 | Citizens Academy | CON-10008888: Partnering Community Schools 1st half | 27,306.98 |
| 03/20/2018 | Citizens Academy East | CON-10008889: Partnering Community Schools for 1st half | 25,407.86 |
| 03/21/2018 | The Law Office of Ryan J. Sears LLC | CON-10008902: Settlement | 49,000.00 |
| 03/21/2018 | Village Preparatory School | CON-10008912: Partnering Community Schools for 1st half | 26,854.21 |
| 03/22/2018 | Village Prep School Woodland | CON-10008943: Partnering Community Schools for 1st half | 30,465.44 |
| 03/22/2018 | Northeast Ohio College Prep | CON-10008958: Partnering Community Schools for 1st half | 32,972.83 |
| 03/22/2018 | Project Love | CON-10008959: Project Love /Values in Action | 28,000.00 |
| 03/23/2018 | Horizon Educational Services, Inc. | CON-10008975: Partnering Community Schools for 1st half | 28,328.84 |
| 03/23/2018 | Intellinet Corporation | CON-10008985: UPS PM Services/APPStream Support | 41,418.17 |
| 03/27/2018 | Great Day! Tours Aka Cuyahoga Marketing Service, Inc. | CON-10009068: VARIOUS ATHLETIC TRIPS BLANKET CONTRACT | 29,711.00 |
| 03/29/2018 | IBM Corporation | CON-10009127: AS/400 Tape Library | 33,654.60 |

Issued On or After: 03/01/2018
Issued On or Before: 03/31/2018

| Issued Date | PO Number | Supplier | Total PO Amount |
| :--- | :--- | :--- | :--- |
| $03 / 05 / 2018$ | PO-10011025 | Tierney Brothers, Inc. | $42,810.00$ |
| $03 / 07 / 2018$ | PO-10011183 | Apple Education Mailstop \#198-Ed | $35,039.85$ |
| $03 / 09 / 2018$ | PO-10010961 | Decor Group International | $30,000.00$ |
| $03 / 09 / 2018$ | PO-10010967 | Image Matters, Inc. | $25,200.00$ |
| $03 / 09 / 2018$ | PO-10011006 | Cuyahoga Community College | $44,442.13$ |
| $03 / 09 / 2018$ |  | Student Accounting Office |  |
| $03 / 13 / 2018$ | PO-10011188 | Shearer Equipment | $27,733.80$ |
| $03 / 13 / 2018$ | PO-10011430 | Tierney Brothers, Inc. | $39,463.00$ |
| $03 / 20 / 2018$ | PO-10011474 | Microsoft Corporation | $39,052.00$ |
| $03 / 21 / 2018$ | PO-10010997 | Cerni Motor Sales, Inc. | $32,064.48$ |
| $03 / 21 / 2018$ | PO-10004579 | Therapy Shoppe | $33,536.79$ |
| $03 / 23 / 2018$ | PO-10011954 | Stan Miller \& Associates | $36,139.06$ |
| $03 / 26 / 2018$ | PO- 10012043 | Tierney Brothers, Inc. | $29,079.99$ |
| $03 / 27 / 2018$ | PO-10012191 | Apple Education Mailstop \#198-Ed | $26,447.00$ |
| $03 / 29 / 2018$ | PO-10012290 | Office Depot - Acct. 10798088 | $27,898.40$ |

